



Santa Fe
FEDERAL CREDIT UNION
Keeping you on track



LEADERSHIP & STAFF

BOARD OF DIRECTORS

Dennis Mustoe, Chairman
Mike Poole, Vice Chairman
David Reese, Treasurer
Anna Thoreson, Secretary
Lewis Brown
Larry Fassauer
Angie Foster
Dusty Kemp
Tim McCauley
David McCauley
Billy West

SUPERVISORY COMMITTEE

AMARILLO	ALBUQUERQUE
Mike Blevins	Patrick Perea
Sandy Bertrand	
Daniel Martinez	
John Simms	

MANAGEMENT AND STAFF

AMARILLO - HILLSIDE BRANCH

Steven Adee, President and CEO
Tammy McNair, EVP/COO
Caleb McLean, CFO
Sarena Carpenter, Branch Manager
Cynthia Garcia, Member Services Supervisor
Alexis Richards, Member Services Rep
Alyssa Roussel, Debit Card & Fraud Officer
Breanna Baeza, Member Services Rep
Brianna Glidewell, Title Clerk
Christian Amrhein, Accounting Clerk
Christie Morgan, IRA/Accounting Specialist
Claudia Luna, Community Development
Claudia Ortiz, Collections Officer
Colton Kirkland, First Impression Person
Juan Navarrete, Loan Processor
Killian Craig, Loan Officer
Krysten Castillo, Human Resources
Madylin Koehn, Member Services Rep
Magen Brazile, Indirect Loan Officer
Mary Martinez, Marketing Director
Martina Jackson, Member Services Rep
Melissa Page, End User Support Tech
Susie Abbott, Collections Officer
Travis Warzecha, System Administrator
Valerie Esquivel, First Impression Person
Yaneli Hernandez, Indirect Loan Processor

AMARILLO - DOWNTOWN BRANCH

Mistie Allison, Branch Manager
Daniela Kerr, Member Services Supervisor
Alexandra Ramser, Loan Processor
Alexis Ramos, Member Services Rep
Alyssa Mannin, Loan Officer
Jared Brown, Member Services Rep
Lisa Dotson, Member Services Rep
Maira Rando, Member Services Rep
Sherra Shelton, Senior Loan Officer
Summer Wheeler, Member Services Rep

ALBUQUERQUE BRANCH

Monica Chavez, Branch Manager
Linda Slezak, Member Services Supervisor
Isabel Cardoza, Member Services Rep
Fernando Gallardo, Loan Officer
Gloria Narvaez, First Impression Person
Liza Molina, Collections Officer
Megan Martinez-Jones, Member Services Rep
Roberta Hernandez-Lopez, Member Services Rep

BORGER BRANCH

KoriDawn Tooley, Branch Manager
Bianca Rivera, Member Services Supervisor
Allison Rogers, Member Services Rep
Denise Jones, Loan Officer
Kelsi Felker, Loan Officer
Sarah Price, Member Services Rep



AGENDA

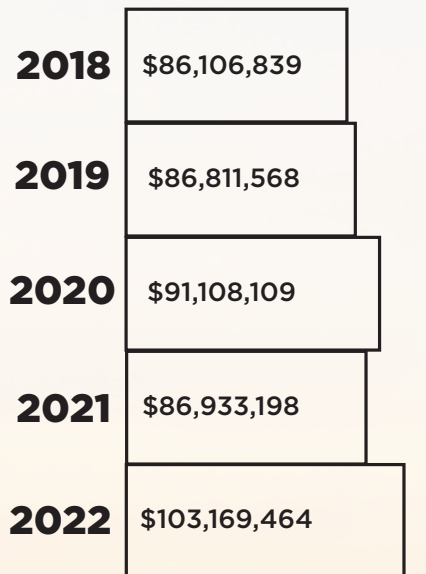
Call To Order
 Invocation
 Ascertaining of a Quorum
 Last Year's Meeting Minutes
 Board of Directors' Report
 Treasurer's Report
 Supervisory Committee's Report
 Old Business
 New Business
 Door Prizes
 Meeting Adjournment

Mike Poole, Vice Chairman
 Caleb McLean, CFO
 Anna Thoreson, Secretary
 Anna Thoreson, Secretary
 Mike Poole, Vice Chairman
 David Reese, Treasurer
 Lauren Quill, Waypoint
 Mike Poole, Vice Chairman
 Mike Poole, Vice Chairman
 Steven Adee, CEO
 Micheal Poole, Vice Chairman



2022 HIGHLIGHTS

LOANS



19.8%
 LOAN INCREASE
 IN THE PAST
 FIVE YEARS

ACCOUNTS

1121
 NEW MEMBERS

11.9%
 INCREASE IN ASSETS

7.9%
 INCREASE IN CHECKING ACCOUNTS

COMMUNITY

OVER
\$29,000
 DONATED

29
 EVENTS SPONSORED

2
 SCHOLARSHIPS GIVEN



2022 MEETING





CEO'S MESSAGE

Welcome to the 2022 Annual Report for Santa Fe Federal Credit Union. We experienced new opportunities and challenges as the calendar turned from 2021 to 2022. COVID-19 moved further into the rear-view mirror to be replaced by an unprecedented rise in interest rates, inflation rates not seen for decades, and a war in Ukraine.

The year started off relatively slow in terms of growth for Santa Fe FCU, but we saw positive increases throughout the year in both loans and deposits. The credit union saw an increase in assets by 11.9%, loans by 18.7%, deposits by 14.0%, and capital grew by 1.9%. We saw income from loans grow by 2.9%, but with the dramatic rise in rates the credit union also experienced a significant rise in its cost of funds which increased by 41.1%. This was the greatest contributor to the credit union's increase in expenses. The credit union saw an overall decrease in net income in the amount of \$717,741 with the largest increase being cost of funds. The Board and Management Team continue to work to offer competitive rates while also protecting the safeness and soundness of Santa Fe FCU.

It seems that every year brings its own unique challenges and 2022 was no different. It was a year of missed expectations, as nobody foresaw the drastic increases in interest rates that took place throughout the year. Many predicted inflation to be temporary and yet we saw the inflation rate reach a high of 9.1% in July. The inflation rate has dropped since but remains higher than the target rate set by the Federal Reserve. To slow or reduce the inflation rate the Fed has increase the Fed Funds Rate seven times in 2022.

The Board and Management Team are constantly "Exploring Opportunities" and 2022 was no different. In January of 2022, the credit union was approached with the opportunity to begin conversations regarding merger with Borger FCU. As the year progressed it was determined that it would be beneficial to both memberships to merge. In November 2022, the membership of Borger FCU voted to become a part of Santa Fe FCU. This was finalized on February 1, 2023, and the final merger documents were submitted to the NCUA at the end of February 2023. Santa Fe FCU and Borger FCU hope to complete the operational part of the merger by May 1, 2023, at that time all the Borger members will have access to all of the products and services Santa Fe FCU has to offer.

"Exploring Opportunities" also included several updates to the credit union's mobile and online bank technology. Santa Fe FCU also completed its implementation and partnership with the CO-OP Shared Branching Network. The CO-OP Shared Branching Network will allow members of Santa Fe FCU greater access to your accounts than ever before. Members now have access to over 5,000 shared branching locations across the United States. So, whether you are traveling or moving, Santa Fe FCU can still meet your financial needs.

In conclusion, the Board and Management Team will continue to "Explore Opportunities" to help the credit union do everything we can to meet and exceed your financial needs.



Steven Adee
CEO



Santa Fe FCU's volunteer Supervisory Committee is appointed annually by the Chairman of the Board of Directors and confirmed by the entire board. The Supervisory Committee is responsible for the oversight of credit union operations, to ensure compliance with all applicable regulations, and to ensure that all records are maintained accurately. Acting on behalf of the membership, the Supervisory Committee is an entity required by the Federal Credit Union Act.

The committee meets throughout the year to perform duties which include periodic member account verifications, teller cash counts, and general oversight of the credit union operations.

The committee fulfilled their responsibility by contracting with WayPoint, a local auditing firm, to perform the annual audit. The committee receives a monthly financial report at the regularly scheduled board meetings and all members of the committee are invited and encouraged to attend the meetings.

The National Credit Union Administration conducted its last complete federal examination in October 2022. The independent audit team from Waypoint completed their annual review and audit in August 2022 and reported exemplary results. We believe the financial statements contained within this booklet accurately reflect Santa Fe FCU's excellent financial condition, proper internal controls, and a continued expectation for successful operations.

To effectively serve as your representative, we must be kept aware of your concerns. This can be done by formally writing the Supervisory Committee at the address listed below or by personally contacting any member of the committee listed within this report.

Supervisory Committee
P.O. Box 2672
Amarillo, Texas, 79105-2672

Santa Fe FCU continues to grow and prosper as a direct result of our members having the confidence in the services we provide. Such member confidence is achieved through effective planning and implementation of sound business policies. The members of your Supervisory Committee pledge their continued efforts to ensure your credit union remains an organization of quality and integrity.



To the Members of Santa Fe Federal Credit Union:

Your Supervisory Committee meets on a regular basis to oversee the credit union's audit function. Its mission is to ensure accurate and fair presentation of the credit union's financial condition. To accomplish its oversight and fiduciary responsibilities, the Supervisory Committee is assisted by the staff at Waypoint Advisory Services, Inc. Waypoint, an Amarillo based credit union auditing and consulting firm, conducts an annual examination of your credit union's assets, liabilities, and equity using auditing standards established and acceptable to regulators for the purpose of testing the fairness of the presented balance sheet. National Credit Union Administration (NCUA) Rules and Regulations set forth audit requirements and standards for credit unions, which are linked to asset size and audit type. In order to qualify to perform such testing, a compensated auditor must be independent of the credit union's employees, board of directors, supervisory and credit committees and/or the credit union's loan officers, and members of their immediate families.

Our review, effective August 2nd 2022, has been delivered to the Santa Fe FCU Supervisory Committee, who is appointed by the board of directors to oversee this review process. We examined, on their behalf, supporting documentation and sub-ledgers, including confirmation information with independent third parties where applicable.

The financials provided accurately reflect any and all adjusting entries and final account balances.

Waypoint Advisory Services, Inc., services over 100 credit unions in the Texas Panhandle and beyond. It is our pleasure to serve the members of Santa Fe Federal Credit Union.



Lauren Quill
Partner/Amarillo Regional Supervisor
Waypoint Advisory Services





ACCOUNTS

Savings Accounts
Conductor's Club Accounts
Checking Accounts
Student Checking Accounts
IRAs
Certificates of Deposit
Coverdell IRA

ELECTRONIC SERVICES

Online Banking
Mobile App
Mobile App Check Deposit
Bill Pay
Online Loan Application
E-Statements
Electronic Signatures

LOANS

Cars
Trucks
Motorcycles
Classic Cars
ATVs
Boats
Jet Skis
Vacation
Credit Builder Loan
Debt Consolidation
Mortgages
Signature Loan
Credit Cards
Easy Money Line of Credit
RV/Motorhome
Texas HELOC
Cash 4 You Payday Loan

OTHER SERVICES

Safe Deposit Boxes
Notary Services
Courtesy Pay
Money Orders
Payroll Deduction
Wire Transfers
Gift Cards
Cashier's Checks
Mechanical Repair Coverage
Cash Advance
Credit Life Insurance
GAP
TruStage - Life and Auto
Hospital Insurance
AD&D Insurance
Medical Supplement
Credit Disability Insurance

➔ TRANSFER TO AND FROM OTHER BANKS

Simply tap 'I Want to...' in Bill Pay to get started!

➔ ATMS AND BRANCHES NATIONWIDE

Visit www.santafefcu.com/atm for a list of ATMs and Shared Branch locations!



As your Treasurer, I am proud to report information pertaining to the financial performance of our credit union during the past year.

Assets and Capital

Santa Fe FCU's Total Assets represented \$169.49 million at year-end 2022. Reserves and Undivided Earnings are at \$20.18 million representing a solid net worth ratio of 11.9%.

Member Loans

The credit union's outstanding loan portfolio represented \$103,169,464 at year-end 2022. Santa Fe FCU saw a 18.6% loan increase in 2022.

Member Deposits

Member share balances increased by \$18,065,554 during 2022. Total member equity at year-end was \$147.5 million.

Operating Expenses

Operating expenses for the year of 2022 represented \$446,443.90 The credit union Net Operating Expense ratio was 2.03%. The NCUA guideline for Net Operating Expense is 3% or less.

The overall financial condition of Santa Fe FCU is sound and secure. Descriptive financial statements and statistics have been prepared and provided within this annual report of operations.

We appreciate your membership and encourage you and all family members to fully use the services of your credit union!

David Reese
Treasurer

RECAP

\$169.4
MILLION IN ASSETS

11.9%
NET WORTH RATIO

18.6%
LOAN GROWTH



FINANCIAL REPORT

STATEMENT OF FINANCIAL CONDITION

	December 2022		December 2021	
ASSETS				
Loans to Members	\$	103,169,464.21	\$	86,933,198.86
Allowance for Loan Loss	\$	(786,311.94)	\$	(977,712.63)
Receivables	\$	(21,676.01)	\$	(41,921.21)
Cash	\$	15,899,706.34	\$	22,199,028.46
Investments	\$	31,137,680.86	\$	25,297,780.50
Employee Benefit Investment	\$	11,771,491.86	\$	10,627,863.48
Employee Benefit Contra	\$	-	\$	(993,675.88)
Prepaid Expenses & Deferred Charges	\$	150,380.20	\$	212,923.98
Fixed Assets	\$	6,364,707.93	\$	6,646,926.24
Accrued Income	\$	440,407.90	\$	278,209.65
Deposit in NCUSIF	\$	1,282,935.86	\$	1,226,380.33
Other Assets	\$	84,559.28	\$	7,852.67
TOTAL ASSETS	\$	169,493,346.49	\$	151,416,854.45
LIABILITIES & EQUITY				
Accounts Payable	\$	1,034,037.92	\$	735,310.11
Notes Payable	\$	-	\$	-
Dividends Payable	\$	2.11	\$	0.30
Taxes Payable	\$	6,520.29	\$	185.54
Accrued Expenses	\$	133,527.18	\$	128,167.77
Other Liabilities	\$	573,911.21	\$	1,255,224.25
TOTAL LIABILITIES	\$	1,747,998.71	\$	2,118,887.97
MEMBER EQUITY				
Regular Shares	\$	64,024,327.69	\$	61,833,013.69
Share Drafts	\$	13,338,622.90	\$	12,350,953.41
I.R.A.'s	\$	17,636,132.29	\$	15,815,472.68
Certificates	\$	52,560,568.97	\$	39,494,657.44
Other Deposits	\$	-	\$	-
TOTAL MEMBER EQUITY	\$	147,559,651.85	\$	129,494,097.22
RESERVES AND UNDIVIDED EARNINGS				
Regular & Legal Reserves	\$	-	\$	1,792,878.08
Other Reserves	\$	-	\$	-
Undivided Earnings	\$	19,187,642.51	\$	16,295,197.07
Current Period Net Income	\$	998,053.42	\$	1,715,794.11
TOTAL CAPITAL	\$	20,185,695.93	\$	19,803,869.26
TOTAL LIABILITIES & EQUITY	\$	169,493,346.49	\$	151,416,854.45



FINANCIAL REPORT

STATEMENT OF INCOME AND EXPENSES

	December 2022		December 2021	
INCOME:				
Income From Loans	\$	4,381,042.60	\$	4,256,457.52
Investment Income	\$	738,492.05	\$	905,247.06
Employee Offset Income	\$	137,304.26	\$	-
Fees & Charges	\$	762,487.97	\$	576,015.89
Miscellaneous Income	\$	1,068,023.20	\$	1,401,460.23
Total Income	\$	7,087,350.08	\$	7,139,180.70
COST OF FUNDS:				
Dividends on Accounts	\$	1,013,291.01	\$	718,309.42
Cost of Borrowed Money	\$	29.06	\$	7.78
Total Cost of Funds	\$	1,013,320.07	\$	718,317.20
EXPENSES:				
Employee Compensation	\$	2,130,875.25	\$	2,021,318.81
Employee Benefits	\$	596,913.50	\$	542,881.34
Travel and Conferences	\$	30,832.61	\$	16,155.78
Association Dues	\$	28,512.08	\$	24,911.99
Office Occupancy	\$	427,779.57	\$	457,172.40
Office Operations	\$	1,078,946.49	\$	1,010,935.89
Educational & Promotional	\$	150,332.86	\$	72,979.57
Loan Servicing	\$	73,527.70	\$	56,762.59
Professional & Outside Services	\$	317,476.94	\$	345,374.82
Provision for Loan Losses	\$	178,160.99	\$	75,246.76
Member Insurances	\$	-	\$	-
Miscellaneous Expenses	\$	71,320.37	\$	95,715.53
Total Operating Expense	\$	5,084,678.36	\$	4,719,455.48
NET OPERATING INCOME (LOSS)	\$	989,351.65	\$	1,701,408.02
NON-OPERATING GAINS/(LOSSES):				
Gain/(Loss) on Sale of Investments	\$	(5,840.23)	\$	0.09
Gain/(Loss) on Sale of Fixed Assets	\$	142.00	\$	(14.00)
Other Non-Operating Gains or (Losses)	\$	14,400.00	\$	14,400.00
Total Non-Operating Expenses	\$	8,701.77	\$	14,386.09
NET INCOME	\$	998,053.42	\$	1,715,794.11



Board members present: Dennis K. Mustoe (Chairman), Anna Thoreson (Treasurer), Micheal R. Poole (Secretary), Lewis A. Brown, Billy D. West, and David A. Reese.

Board members not present: Dusty L. Kemp, Collin J. Fowler, and Larry A. Fassauer (Vice Chairman)

Supervisory Committee members present: Mike Blevins, Angie Foster, John Simms, and Patrick Perea

Management personnel present: Steven Adee, Tammy McNair, and Caleb McLean

BUSINESS MEETING CALLED TO ORDER:

Mr. Mustoe of the Board called the 86th Annual Shareholder's Meeting to order at 11:30 a.m. at Amarillo High School Cafeteria, Amarillo, TX. Prior to the business meeting, the membership enjoyed a lunch catered by the Desperados restaurant

Mr. Poole notified Mr. Mustoe a quorum was present, and the annual meeting could proceed as scheduled. There were 148 registered members in attendance.

INVOCATION:

Mr. Mustoe called on Caleb McLean to lead the invocation.

ELECTION OF OFFICERS:

Mr. Mustoe directed the membership to the ballot and referenced the 3 positions open and the candidates running. Mr. Mustoe then called for nominations from the floor (3) times.

- Nomination from the floor: Daniel Martinez

After 3 calls Mr. Mustoe called for a motion to accept the nominees as presented. The following people were nominated, Micheal Poole, Angie Foster, Daniel Martinez, and David Reese.

Bill West made a motion to accept the nominations of Micheal Poole, Angie Foster, Daniel Martinez, and David Reese. Motion seconded by David Reese.

After collecting the Ballots, Mr. Mustoe instructed the Supervisory Committee members and members of the staff to collect the Ballots for the purpose of counting and reporting the votes to the membership. After a period the Supervisory Committee returned the count to Mr. Mustoe. The following were elected to 3-year terms, Angie Foster, Micheal Poole, and David Reese.

MINUTES OF PREVIOUS ANNUAL MEETING:

Mr. Mustoe called for any corrections to the minutes of the previous annual meeting (April 22, 2021) as presented in the annual report booklet. Ms. McNair made a motion to accept the previous annual meeting minutes as presented. Motion second was made by Mrs. Sheffield. The motion carried on voice vote.

OFFICER REPORTS

Mr. Mustoe referred the members to the Annual Report booklet and made comments concerning our 86th anniversary and the direction of our credit union.



Mr. Mustoe then ask for a motion to accept the Supervisory, and Treasury Reports as presented in the Annual Report

Before a motion was made. Mr. Heron asked Mr. Mustoe a question regarding the credit unions staff benefits and compensation. Mr. Heron also inquired about the credit unions professional outside services. Mr. Mustoe then turned the microphone over to Mr. Adee to respond. Mr. Adee explained the employee compensation and benefits and professional outside services. Mr. Adee asked if Mr. Heron had any further questions. Hearing none. Mr. Adee returned the microphone to Mr. Mustoe who asked if there were any other questions.

Mr. Mustoe then asked for a motion to accept the reports as printed.

Ms. McNair made a motion to accept the reports as presented. Motion seconded by Mrs. Sheffield.

OLD BUSINESS:

Mr. Mustoe called for any old business to come before the membership.

None being heard, Mr. Mustoe proceeded to the next item of business on the agenda.

NEW BUSINESS:

Mr. Mustoe called for any new business to come before the membership.

None being heard, Mr. Mustoe yielded the podium to Steven Adee, President/CEO to make a brief report. Mr. Adee recognized the volunteer efforts of the board of directors and supervisory committee members. Mr. Adee then introduced the management team and staff of the credit union.

Mr. Adee then recognized Anga Corpus, Karla Purdue, and Vana Sheffield on their recent retirements and expressed the credit union's gratitude.

DOOR PRIZES:

Mr. Adee called on Lillie McLean to come forward and assist in drawing the lucky winner names from the hopper for door prizes. Lillie was presented a cash prize of \$20 for being the official ticket drawer. Total cash prizes of \$1,975 were given in denominations of (10) \$100, (14) \$50 and (11) \$25

Respectfully Submitted,

The winner of the cash prize drawing were as follows:

\$100 Winners:

- Roger Lewis
- Julie Putman
- Regina Gonzalez
- Brighton Milton
- Joanna Preebe
- Bethany Rose
- Sharon Stephens
- Rita Estes
- Ede Melies
- Jacob Abbott



\$50 Winners:

- Alyss McLean
- Ruben Flores
- Brandon Cockrell
- Donna Poole
- Vanessa Ramirez
- Mike Blevins
- Betty Flannery
- Jenna Preebe
- Ken Phan
- Chris Foster

\$25 Winners:

- Sabrina Ramirez
- Toby Tobias
- Brenda Reese
- Amairani Olivares
- Wayne Pride
- Landon Hill
- Braylin Albert
- Cynthia Dowell
- Connie Ollinger
- Brayden Mannin
- Travis Abbott

ADJOURNMENT:

Mr. Mustoe announced to all directors a brief organizational board meeting to be held following the conclusion of the Annual Meeting. Mr. Mustoe expressed the board's appreciation to all credit union members in attendance at the 86th Annual Meeting. There being no further business to come before the members Mr. Mustoe called for a motion to adjourn, Mr. Lewis made a motion to adjourn the business meeting at 12:30 p.m. Motion second by Mr. McLean The motion carried on voice vote.

Respectfully Submitted,

Dennis Mustoe, Chairman

Micheal R. Poole, Secretary



Santa Fe

FEDERAL CREDIT UNION

Keeping you on track



Visit us online!
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Your savings federally insured to at least \$250,000
and backed by the full faith and credit of the United States Government

NCUA

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